



## Michael Reddington, CFI

Executive Resource | Certified Forensic Interviewer | President

Michael Reddington transitioned from professional interrogator to executive resource after uncovering the hidden parallels between investigative interviews and critical business conversations. His research led him to develop the Disciplined Listening Method and teach executives, business development professionals and human resources leaders how to reduce missed opportunities and inspire commitments to action in all of their conversations. Michael leverages the depth of his content catalogue and teaching experience to customize educational events that provide all participants with the skills, perspectives and techniques they need to use the truth to their advantage.

## AREAS OF EXPERTISE

Strategic, Ethical Persuasion

Verbal and Non-Verbal Communication

Situational Awareness

Intelligent Inquiry

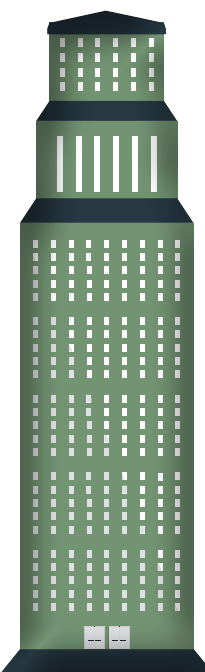
## EXECUTIVE EDUCATION

### COURSE CATALOG

- Sales
- Negotiation
- Leadership Communications
- Conflict Resolution
- Customer Experience
- Candidate Interviewing
- Public Speaking/Influential Instruction
- Diversity and Inclusion
- Parenting Conversations
- Executive Coaching and Advising

### ORGANIZATIONS AND ASSOCIATIONS

- Young Presidents Organization
- Vistage
- Renaissance Executive Forum
- Entrepreneurs Organization
- Society for Human Resource Management
- International Association of Business Communicators
- Destinations International
- American Society for Industrial Security
- International Association of Interviewers
- Institute of Internal Auditors
- National Retail Federation
- Food Marketing Institute
- Rotary International



## UNIVERSITY LECTURES

Harvard University Extension

Northwestern University Kellogg School of Management

University of California at San Diego

University of Florida

Purdue University

University of San Diego

DePaul Legal Clinic

Queens University

Georgia Southern University

Augustana College

Western Illinois University

Winthrop University



Facilitated over **1,500** programs and educated over **15,000** participants from over **50** countries

Facilitated Courses in 13 Countries:

United States, Canada, Ireland, England, Monaco, Poland, Kenya, Tanzania, Morocco, Jordan, Oman, United Arab Emirates, Maldives Islands



FAST COMPANY | CHIEF EXECUTIVE | TRAINING INDUSTRY  
 REAL LEADERS | CHIEF LEARNING OFFICER | VAULT  
 TLNT | RECRUITER | IGNITE | LADDERS | FRAUD MAGAZINE  
 INTERNATIONAL ASSOCIATION OF BUSINESS COMMUNICATORS  
 LOSS PREVENTION MAGAZINE | JOURNAL OF SCHOOL SAFETY  
 INTERNATIONAL ASSOCIATION OF INTERVIEWERS  
 JOURNAL OF ACCOUNTING EDUCATION

## GOVERNMENT

- Federal Law Enforcement Training Center
- US Citizen and Immigration Services
- Equal Employment Opportunity Commission
- US Immigration Criminal Enforcement
- Office of the Inspector General
- United States Postal Service
- US Department of State
- Health and Human Service



## CORPORATE

- Coca-Cola United
- Uber
- Cleveland Clinic
- Cedar Fair
- University of Phoenix
- H-Wave
- Dassault Systemes
- AvidXchange
- Red Ventures
- Kemin



## ACTIVATE THE TRUTH

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